IBS Investment Bank Provides Bridge Financing For Wholesale Distributor BrickAmerica

CORPORATE & REAL ESTATE FINANCE FOR GROWTH COMPANIES

IBS Investment Bank invests in a distinctive array of organically- sourced investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., February 2019— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced it has provided financing of Fort Lauderdale, Florida-based, BrickAmercia, INC (BAI).



As a follow through to the firm's commitment to invest \$180MM in emerging South Florida-

based companies, through the form of direct equity and debt investments. Deployed through the IBS Equity Fund II, LLC the short term financing was provided to allow BAI to take advantage of supplier discounts. BAI is bolstering its operation to take advantage of niche opportunities in the retail and development segment.

Backed by a combination of principal equity and institutional lines, the IBS, N.A. Corporate Finance Program has increased its access to liquidity to \$300MM USD. The financing initiative will continue to originate both senior and subordinate corporate finance credit facilities secured by cashflow, projections, inventory and equipment. Additionally, the firm will target small to lower-middle market equity investment opportunities within the Southeastern United States. With an increased investment size ranging from \$1MM-\$50MM, the firm will maintain its commitment to provide borrowers with access to long and short term debt and equity capital for acquisitions, partner buyouts and expansions.

About IBS, N.A. CORP

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA[®]) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. For more information visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.IBSREICO.com

About BrickAmerica Inc.

BrickAmerica Inc (BAI) is a wholesale distributor of stone veneer, clay brick pavers, brick veneer, natural stone, porcelain and outdoor living products and accessories. For more information visit <u>www.brickamerica.com</u>