

IBS Investment Bank Projects Delivery of \$300MM Through IBS Banker Portal in 2018



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, FL, FEB. 2018— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced the expansion of its IBS Banker Portal™. After a successful four-year pilot period the firm has expanded the automated, full-scale, national roll out of its platform. The 256-bit AES encrypted SSL platform allows IBS, N.A. and its depository partners to securely identify and assess financial opportunities synergistically.



According to the firm, in volatile market conditions, the IBS Banker Portal™ has provided a vital link between primary and secondary market capital solutions and clients. As a national full-service leader in commercial real estate and corporate finance, IBS, N.A. combines its balance sheet with a wide range of resources from its depository banking partners via its IBS Banker Portal™. To date, more than 200 senior banking professionals from over 55 FDIC banks throughout the continental US and Canada have utilized the platform. In 2018, The firm anticipates receiving nearly \$180MM in financings request, while delivering nearly \$120MM in deposit relationships to FDIC chartered bank partners.

“IBS sought to bridge the gap between depository bank and private equity solutions. After receiving and reciprocating numerous transactional opportunities from our banking partners, we knew we would have to employ a solution to streamline our processes and better serve our clients. We are excited to lead such an important innovation for our sector” IBS, N.A. CORP Chairman and Chief Investment Officer Jason Jackson told reporters.

About IBS, N.A. CORP

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA®) is a privately held institutional banking firm dedicated to providing investment management and advisory, corporate finance, real estate finance, acquisition and management, and human capital services to its institutional clients. For more information visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.IBSREICO.com