

## **IBS, Investment Bank Provides Growth Capital for Agaia, INC.**



### **CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES**

*IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.*

**FORT LAUDERDALE, Fla., JUL 2016**— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced it has provided growth capital to a Fort Lauderdale-based chemical manufacturer and distributor Agaia, Inc (“Company”). The financing will be used by the Company to increase its inventory benchmarks.

IBS was able to quickly underwrite the transaction, focusing primarily on bank and financial statements, closing within a 3 days of receiving all conditions. "It's one thing for a company to have their product line flying off of the shelves of Wal-Mart, but when they become the preferred supplier of Disney World Theme Parks, you have to raise your eyebrows as a lender and figure out how to get off of the sidelines and into the game," said IBS, N.A. Senior Vice President, Ciro Gino Piompino.

"It is refreshing to finally work with a capital partner that takes the time to understand your story and has the ability to think outside the box to help a company get to the next level," said Agaia Chief Operating Officer, Anthony Giordano says. Since serving as IHOP's BRFA exclusive lender from 2011-2012, IBS, N.A. has continued to cement its position as a leading corporate lender and trusted partner to small and medium sized businesses. With working capital rates floating over WSJ Prime, monthly payments options and no tax return requirements, companies are rapidly choosing IBS, N.A. over popular merchant advance companies.

#### **About Agaia, Inc.**

Agaia, Inc. is a Fort Lauderdale-based manufacturing company who has launched a revolution in "Green", which is changing how the planet cleans. Through the company's patented, natural technology, Evolve®, Agaia has unleashed the intrinsic power of nature to clean at a level previously achieved only by the use of toxic, petroleum-based chemicals, detergents, solvents, and caustic acids.

#### **About IBS, N.A. CORP**

Institutional Banking Services North America (IBS, N.A.) is a privately held institutional banking firm dedicated to providing investment advisory, corporate and real estate finance, treasury management and human capital services to its institutional clients. IBS, N.A. also serves as a corporate holding company that manages the group's interest over its 14 subsidiaries and affiliates. IBS, N.A. affiliate/subsidiary business model allows the group to comply with affiliated business agreement laws while providing a tangible value to its clients. IBS, N.A. has been vetted by some of the largest companies and agencies in the country and currently operates in some of the most regulated industries.