

## **IBS, N.A. Inks \$75 Million Deal For Alliance Aircraft**



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**FORT LAUDERDALE, Fla., May 2015**— Fort Lauderdale-based private equity firm IBS Investment Bank (IBS) a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced its \$75MM agreement to finance Alliance Aircraft Holding Corporation (Alliance) for the design, certification and building of its regional jet aircraft manufacturing plant.

Trends in the transportation industry point to vacancies within the regional aircraft segment calling for the production of up to 8,000 new aircraft by 2030. In hopes of capturing its share of the projected \$200 Billion regional aircraft market Alliance has directed its focus on the engineering of aircraft within the 70, 90 and 110-seat range. “The first of its kind, our complete composite jets will be considerably lighter and much more fuel efficient than then our competitors”, said Alliance Chief Executive Officer Earl Robinson.

Robinson, who has a pedigree in airliner development going back decades has recently secured \$81 million in financing from Chongqing Commercial Aircraft Corporation to launch his StarLiner aircraft which is on its route through certification and production. “Alliance has managed to engineer a regional aircraft that boasts the amenities of much larger planes while still managing to achieve superior fuel efficiency. We are excited to partner with Earl and his team for this monumental project” IBS, N.A. CORP Chairman and Chief Investment Officer Jason Jackson told reporters.

### **About IBS, N.A. CORP**

IBS Investment Bank a division of Institutional Banking Services, N.A. CORP is a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

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