

## **IBS, N.A. Group Presents Largest Recorded Unsecured Term Loan to the Ivory Company**



**PIONEERING FINANCE FOR COMPANIES & REAL ESTATE INVESTORS**

*IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.*

**FORT LAUDERDALE, Fla., September, 2014** — Fort Lauderdale-based IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced its largest unsecured loan issuance to Atlanta based Ivory Company. The Ivory Company, LLC (<http://www.theivorycompany.com>), is a home-décor company focused on curating an assortment of gently priced quality home merchandise in white and ivory.

"We started The Ivory Company with just one thought - *Experience the color of life in its purest form* - and as we thought more and more about it the more we got excited about creating a brand and business that would be based on using just one color " said e-commerce veteran and Ivory Company Founder *Shelley Nandkeolyar*.

"It was our pleasure to work with Shelley and his team in order to help them continue in their vision of ascertaining market share in a niche industry. We believe Shelly's leadership and are excited about working with the group as they grow", said IBS, N.A. SVP Gino Piompino.

The specific terms of the agreement were not released by IBS, N.A.

### **About IBS, N.A. CORP**

Institutional Banking Services, N.A. ® (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders' risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **Institutional Credit Management** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 ext 803 or visit [www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com)