

IBS, N.A. Group Presents \$3 Million Credit Facility for NY Real Estate Holding Company



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., May, 2014 — Fort Lauderdale-based IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced the closing of a capitalization of GreenWch Partners, LTD (GWP), a New York-based investment group. GWP requested the cash-out refinance on a 75,000 square foot retail plaza located in Dallas. The group was facing financing challenges with the depository bank because the asset was 65% occupied with the presence of an anchor tenant.

Through its Small Balance IBS, N.A. structured credit facility at 75% LTV a fixed rate of 7.5% with a 30 year amortization which allowed GWP to pull out equity to finance the acquisition of additional assets. IBS offers asset centric solutions so we focused on the strength of assets as opposed to standard underwriting guidelines, said Gino Piompino, SVP at IBS, N.A.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders' risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and residential estate transactions;
- **Credit Management Services, LLC:** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 888-827-8044 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com