

IBS, N.A. Group Present \$30Million Bridge facility for Virginia Multifamily Portfolio



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., March, 2014 — Fort Lauderdale-based IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced their agreement to provide a \$30MM bridge/mezzanine facility to Blackport Investment Management, LTD (“Blackport”), a European Real Estate Investment Group. The facility was structured to assist Blackport with the acquisition of Class ‘A’ multifamily portfolio consisting of over 3 properties and 1500 units. The IBS Bridge facility consisted of an 8% interest only, 3 year term with extension options, at 75% LTV; with the terms of the mezzanine piece remaining undisclosed.

“The Property locations are strategically positioned in close proximity to major employment centers, retail destinations and a robust transportation infrastructure that includes major roadway arteries, METRO access and Dulles International Airport. Quickly moving to act on investment opportunities such as this help us to solidify our position as national leaders in the commercial real estate lending segment”, said Jason Jackson, Chief Executive Officer of IBS, N.A.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders’ risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **American Resolution:** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com