



IBS, N.A. Group Presents Multifamily Acquisition Financing for International Developer

CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP

FORT LAUDERDALE, Fla., August 2018 - Fort Lauderdale-based IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, NA) today announced the closing of a \$100 million loan to CoFab Properties (CoFab), a South African investment group representing the interests of over 500 multifamily developments in Northern America

Through its Small Balance IBS, N.A. structured credit facility 70% LTV, a fixed rate of 6.85% with 25 year amortization. This repositioned asset will significantly add to the bottom line of the Investors real estate portfolio. Due to Non Resident Alien (NRA) constraints within the depositors, the developer sought to obtain financing which could close quickly and prevent the loss of the security deposit. IBS, N.A. is a U.S. centric so we focused on the best of the investor rather than the nationality of the investor. The structure that fit the deal.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- IBS Insurance Associates:** licensed Florida insurance agency division which provides property and casualty insurance;
- IBS Realty Group:** licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- Credit Management Services, LLC:** faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- IBS Investment Bank:** faith based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 855-882-7827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com