

IBS, N.A. Group Commences \$350MM Distressed Real Estate Fund



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., Feb, 2013(Reuters) — Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced the commencement of their \$350MM open-ended IBS Debt Ventures Fund, IV. Backed by seven major institutional investors, the real estate fund was formed to assemble a portfolio of “opportunistic” investment funds focusing on investments in real property interests. Identical to its predecessors, the portfolio will consist primarily of debt and equity interests in distressed commercial property, commercial mortgages, commercial mortgage-backed securities, and the debt and equity securities of real estate operating companies on a global basis, with a primary focus on the U.S.

IBS, N.A. structured a program that overcomes collateral and delinquency issues allowing investors to ascertain capital for discounted payoff opportunities, chapter 11 reorganizations and the acquisition of distressed property. “We think we have a unique business model. We have built a dedicated boutique platform which is backed by resources that are highly respected in the marketplace,” IBS, N.A. CORP Chairman and Chief Executive Officer Jason H. Jackson told reporters.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders’ risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **American Resolution:** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com

