

IBS Investment Bank Joins NYC Opus Connect Securing Additional \$250MM in Equity Capital



CORPORATE & REAL ESTATE FINANCE FOR GROWTH COMPANIES

IBS Investment Bank invests in a distinctive array of organically-sourced investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., January 2019— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced its Chief Investment Officer’s had accepted the invitation to join the New York Chapter of Opus Connect (Opus).



An invitation-only organization for senior private equity professionals, Opus members are leaders from world-class financial companies, each bringing their wealth of experience to promote best practices and synergistic transactional participation. IBS, N.A. senior executives, attended Opus’s 2018 Miami Deal Connect conference, at the offices of Akerman, LLLP in downtown Miami’s Brickell City Center. IBS, N.A. principals, attended one-on-one meetings with 20 institutional investors to discuss capital deployment targets. In November 2018, IBS, N.A. began executed its commitment to deploy \$180MM to South Florida Companies throughout the first quarter of 2019. Through agreements with other Opus members, the firm secured an additional \$250M in equity commitments for its investment initiative.

“It was an absolute honor to be considered. Coupled with our strength as a lender, Opus’s invitation of IBS as funded-sponsor reflects our commitment to invest equity in emerging companies. Opus members can rely on IBS to respond to transactional opportunities, swiftly and potently,” IBS, N.A. CORP Chairman and Chief Investment Officer Jason Jackson told reporters.

About IBS, N.A. CORP

IBS Investment Bank a division of Institutional Banking Services, North America CORP (IBS, NA®) is a privately held institutional banking firm dedicated to providing investment management, advisory, corporate and real estate finance, asset acquisition and management, and human capital services to its institutional clients. For more information visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com or www.IBSREICO.com

About Opus Connect

Opus Connect is an invitation-only professional organization for lower middle market and middle market M&A focused companies.

IBS INVESTMENT BANK A DIVISION OF INSTITUTIONAL BANKING SERVICES, N.A.

“Corporate Banking for the Community”