

## **IBS, N.A. Group Emerges as Major Contender in ALF, SNF and Hotel Construction Financing**



### CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

*IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.*

**FORT LAUDERDALE, Fla., Sep 2014**— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced it has completed over \$150MM in Assisted Living, Skilled Nursing and Hospitality construction transactions during the 3<sup>rd</sup> Quarter of 2014. After rolling over nearly 80% of its open ended IBS Debt Ventures Fund IV, launched in February of 2013 IBS, N.A. is quickly advancing within the conventional loan market.

The group's experience in the healthcare and hospitality markets allows it to provide loans that address all of its borrowers' financing needs. In addition to facilitating HUD and SBA structures, the group originates lines of credit, bridge and conventional loans from its own balance sheet. Through its conventional program the group provides construction, refinance and loans between \$3-\$30MM at 75%LTV/LTC, an amortization of up to 30 years and rates starting at LIBOR Plus 0.50%.

“We have received an overwhelming demand from US and Canadian Developers who are looking for a national partner who they can count on. Developers have all too often had their funding cut short in the midst of a project. With funds for this program being derived predominately from our lines with large insurance and depository participants who believe in our ability to achieve sound returns; we are able to lend with rates and terms that we were never able to offer before but with the same certainty of execution that IBS is known for said Gino Piompino, IBS, N.A SVP

#### **About IBS, N.A. CORP**

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders' risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **Institutional Credit Management:** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in US commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 or visit [www.myinstitutionalbanking.com](http://www.myinstitutionalbanking.com) or [www.ibsinvestmentbank.com](http://www.ibsinvestmentbank.com)