

IBS, N.A. Group Commences \$225MM Small Balance Investment Real Estate Fund



CORPORATE FINANCE FOR GROWTH & MATURE COMPANIES

IBS Investment Bank offers institutional investors a distinctive array of qualified investment opportunities through its origination arm Institutional Banking Services, N.A. CORP.

FORT LAUDERDALE, Fla., April 2014— Fort Lauderdale-based private equity firm IBS Investment Bank a division of Institutional Banking Services, N.A. CORP (IBS, N.A.) today announced the commencement of their \$225MM open-ended IBS Small Balance Investment Real Estate Fund, VI which will make, manage and operate investments in the small balance real estate space. Backed by 4 major institutional investors, the real estate fund will originate senior credit facilities secured by income producing commercial properties. With a target investment size ranging from \$250k-\$3MM the, fund provides investors access to long term debt capital for acquisitions, rate and term or cash out refinances. Additionally, the fund will serve as a vehicle for the acquisition of value added multifamily and retail opportunities within the South Florida market.

“IBS sought to bridge the gap where conventional options fell short by providing investment real estate owners the option to either finance or sell their properties with our group. After receiving numerous referrals from depository banks and high cost bridge lenders we are excited to occupy such an important and underserved segment of the commercial real estate market” IBS, N.A. CORP Chairman and Chief Executive Officer Jason Jackson told reporters.

About IBS, N.A. CORP

Institutional Banking Services, N.A. © (IBS, NA) is a privately held corporate banking firm dedicated to providing corporate finance, cash management, human capital resources, insurance and consulting solutions. In addition to the company's internal divisions the company has expanded into 4 ancillary financial sectors in order to provide added benefits to its clients

- **IBS Insurance Associates:** A licensed Florida insurance agency division which provides property and casualty, general liability, builders’ risk and other forms of commercial lines insurance;
- **IBS Realty Group:** A licensed Florida real estate brokerage division focused on commercial and luxury real estate transactions;
- **Credit Management Services, LLC:** a faith based accounts receivable management and consumer advocacy subsidiary of IBS, N.A. focused on providing businesses options for liquidating delinquent consumer receivables while assisting consumers in resolving their financial roadblocks.
- **IBS Investment Bank:** a faith-based private investment firm specializing in direct investments in commercial real estate and small to middle market businesses with annual sales of \$1 million to \$300 million

For more information, call 954-889-5827 or visit www.myinstitutionalbanking.com or www.ibsinvestmentbank.com